ARCOSA

MOVING
INFRASTRUCTURE
FORWARD

Investor Presentation

August 2019

Forward Looking Statements

Some statements in this presentation, which are not historical facts, are “forward-looking statements” as defined by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements about Arcosa Inc.’s (“Arcosa”, or the “Company”) estimates, expectations, beliefs, intentions or strategies for the future. Arcosa uses the words “anticipates,” “assumes,” “believes,” “estimates,” “expects,” “intends,” “forecasts,” “may,” “will,” “should,” “guidance,” “outlook,” “vision”, and similar expressions to identify these forward-looking statements. Forward-looking statements speak only as of the date of this presentation, and Arcosa expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein, except as required by federal securities laws.

Forward-looking statements are based on management’s current views and assumptions and involve risks and uncertainties that could cause actual results to differ materially from historical experience or our present expectations, including but not limited to assumptions, risks and uncertainties regarding achievement of the expected benefits of Arcosa’s separation from Trinity Industries, Inc. (“Trinity”; NYSE:TRN); tax treatment of the separation; failure to successfully integrate the ACG Materials acquisition, or failure to achieve the expected benefits of the acquisition; market conditions and customer demand for Arcosa’s business products and services; the cyclical nature of, and seasonal or weather impact on, the industries in which Arcosa competes; competition and other competitive factors; governmental and regulatory factors; changing technologies; availability of growth opportunities; market recovery; improving margins; and Arcosa’s ability to execute its long-term strategy, and such forward-looking statements are not guarantees of future performance. For further discussion of such risks and uncertainties, see “Risk Factors” and the “Forward-Looking Statements” section of “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Arcosa’s Form 10-K for the year ended December 31, 2018, as may be revised and updated by Arcosa’s Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

Non-GAAP Financial Measures

This presentation contains financial measures that have not been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Reconciliations of non-GAAP financial measures to the closest GAAP measure are provided in the Appendix.

Presentation of Financials

The spin-off of the Company by Trinity was completed on November 1, 2018. The Company’s financial statements for periods prior to November 1, 2018 were presented on a “carve-out” basis. The carve-out financials of the Company are not necessarily representative of the amounts that would have been reflected in the financial statements had the Company been an independent company during the applicable periods.

How to Find Us

OUR WEBSITE

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NYSE TICKER

ACA

HEADQUARTERS

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Company Overview

Established businesses with $1.6B of revenues and additional potential to thrive in Arcosa's new structure

Markets ▶	CONSTRUCTION	ENERGY	TRANSPORTATION
Revenues ▶	$360M	$819M	$423M
Adj.Segment EBITDA Margin ▶	22%	13%	15%

Revenues and Adjusted Segment EBITDA margin for the last twelve months ended 6/30/2019. See Adjusted Segment EBITDA reconciliation in Appendix.

Stage 1 Priorities

We continue to make solid progress on our Stage 1 Priorities

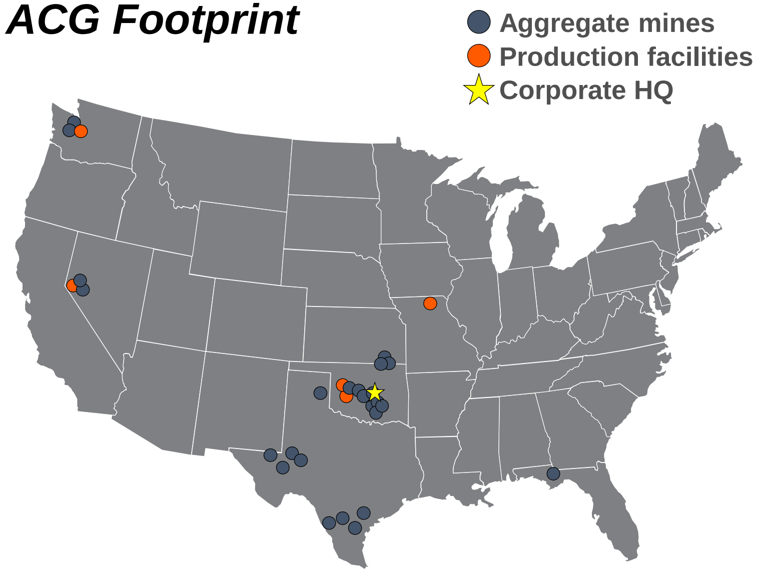
Grow Construction Products	▪ Integration of December 2018 ACG Materials acquisition progressing well with results in-line with our expectations ▪ Continue to evaluate robust pipeline of bolt-on acquisitions in both our legacy and ACG platforms ▪ Completed a small, bolt-on aggregates acquisition in 2Q19 and expect to execute on one or more transactions in 2019
Improve Energy Equipment	▪ Year-to-date results demonstrate measurable progress on Continuous Improvement initiatives ▪ Increased throughput and operating efficiencies provide confidence lean initiatives are gaining traction
Expand Transportation Products	▪ Ramp-up of barge production on-track, with previously idled barge plant delivering first barge in July 2019 ▪ Barge backlog up 52% year-to-date and provides increased production visibility for FY 2020 ▪ Components business winning orders from new customers and markets
Operate a flat corporate structure	▪ Outsourced certain corporate functions as part of separation ▪ Streamlined corporate structure to reduce layers ▪ Continue to advance progress on reducing the level of transitional services provided by our former parent at separation

ACG Acquisition Update

Integration is progressing well; ACG will be a platform for additional value creation in our Construction Products segment

Geographic diversity

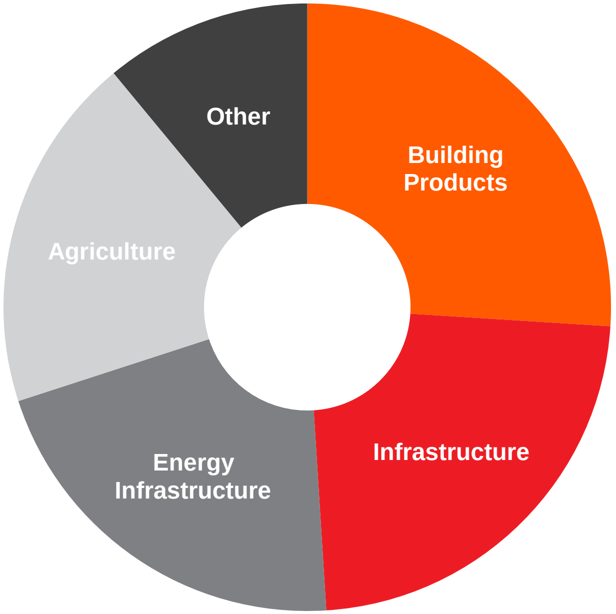
ACG Footprint



- 24 active mines
- 5 production facilities
- LTM Revenues and Adj. EBITDA of $152M and $32M, respectively[1]

End market diversity

ACG End Markets



Levers for additional value creation

- End market growth
- Incremental specialty product development
- Organic capital investments
- Bolt-on acquisitions
- Operational improvements through shared best practices

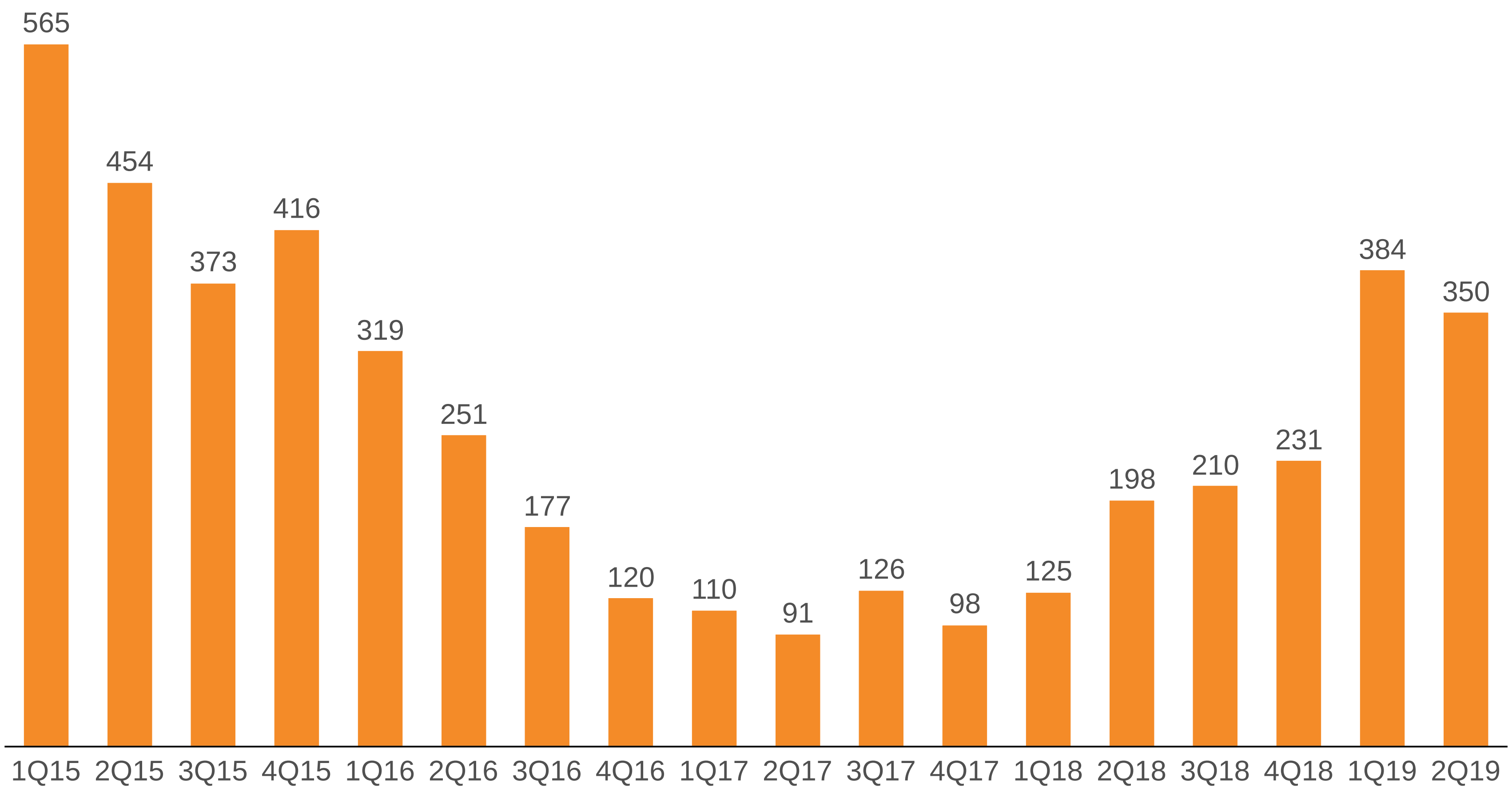
[1] Estimated Last Twelve Months (LTM) ended 08/31/2018 at time of acquisition. See Adjusted EBITDA reconciliation in Appendix.

Barge Recovery Continues

Recent orders have been strong and production ramp up is on track

Inland Barge business

Backlog Value Trend ($millions)

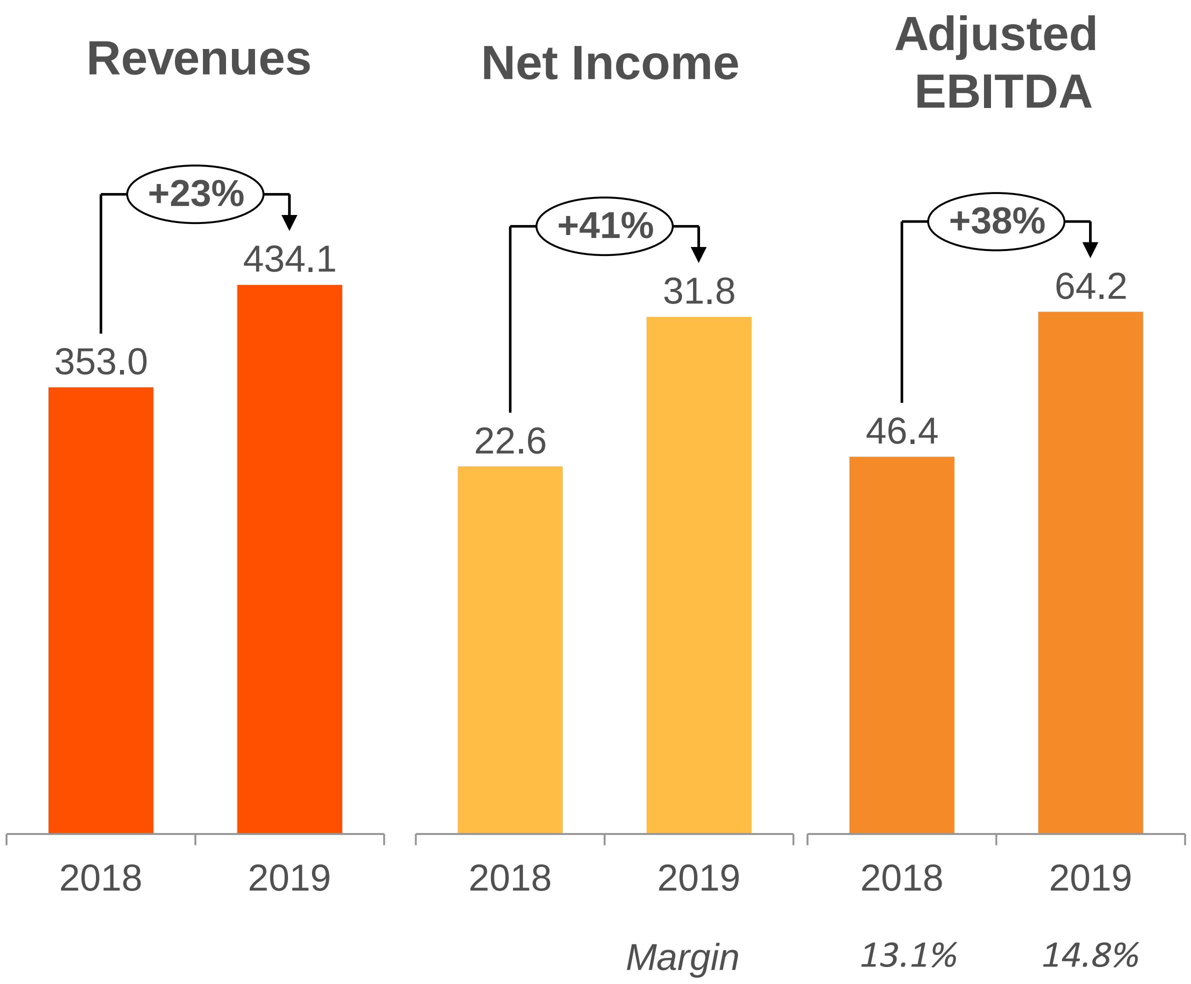


- Barge backlog up 52% year-to-date, with first-half 2019 orders of $235M
- Approximately $161M of backlog extends into 2020, providing increased visibility
- Book-to-bill above 1.0 times in last five out of six quarters
- Flooding along the Mississippi River contributed to a lower level of orders in 2Q19 compared to recent quarters, but inquiry levels at start of 3Q19 remained strong
- Ramp up remains on-track; previously idled plant delivered first order in July 2019

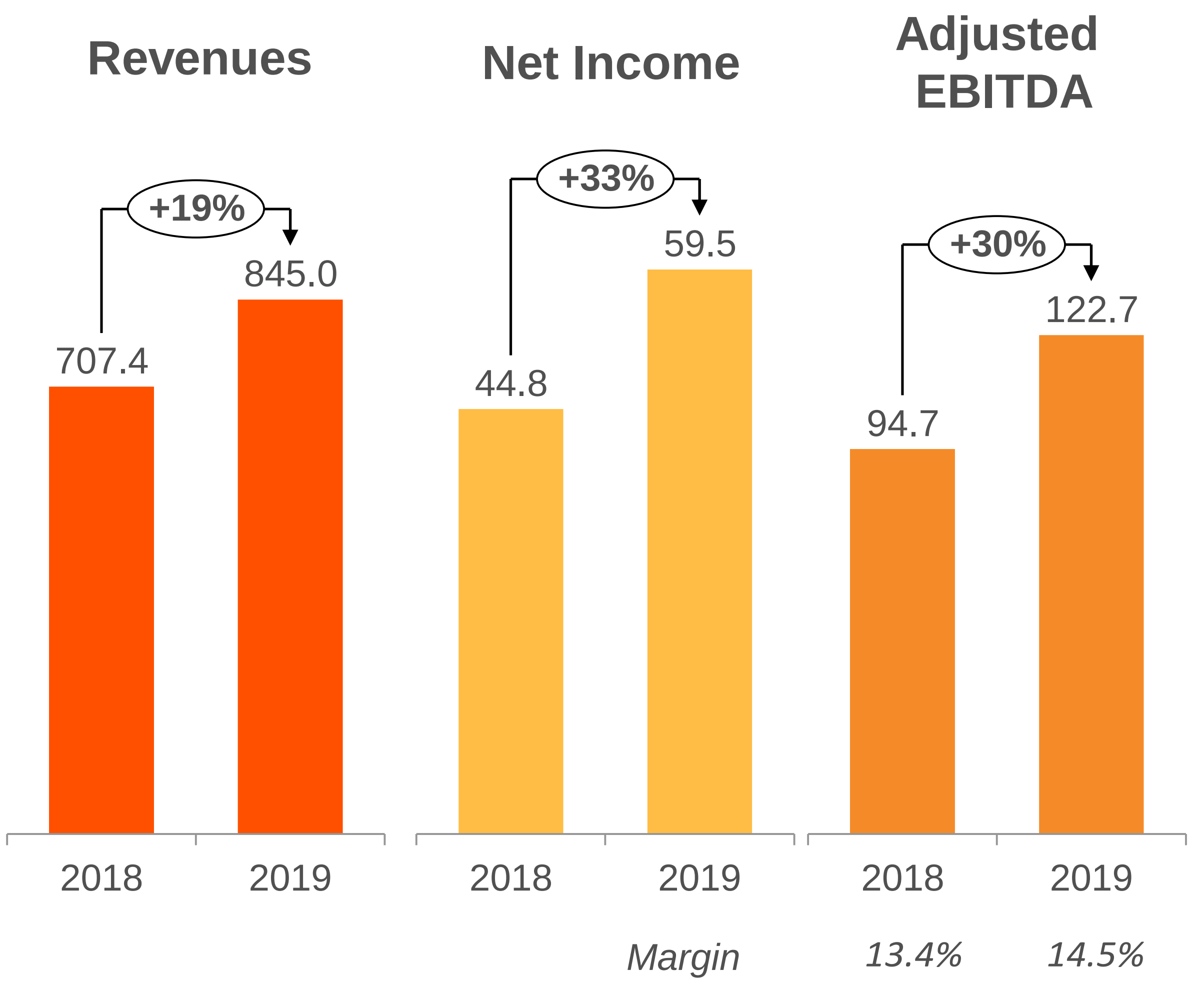
Second Quarter 2019 Financial Results

Reported strong year-over-year growth across key metrics

2nd Quarter, ended June 30 ($M’s)



Year-to-Date, ended June 30 ($M’s)



See Adjusted EBITDA reconciliation in Appendix.

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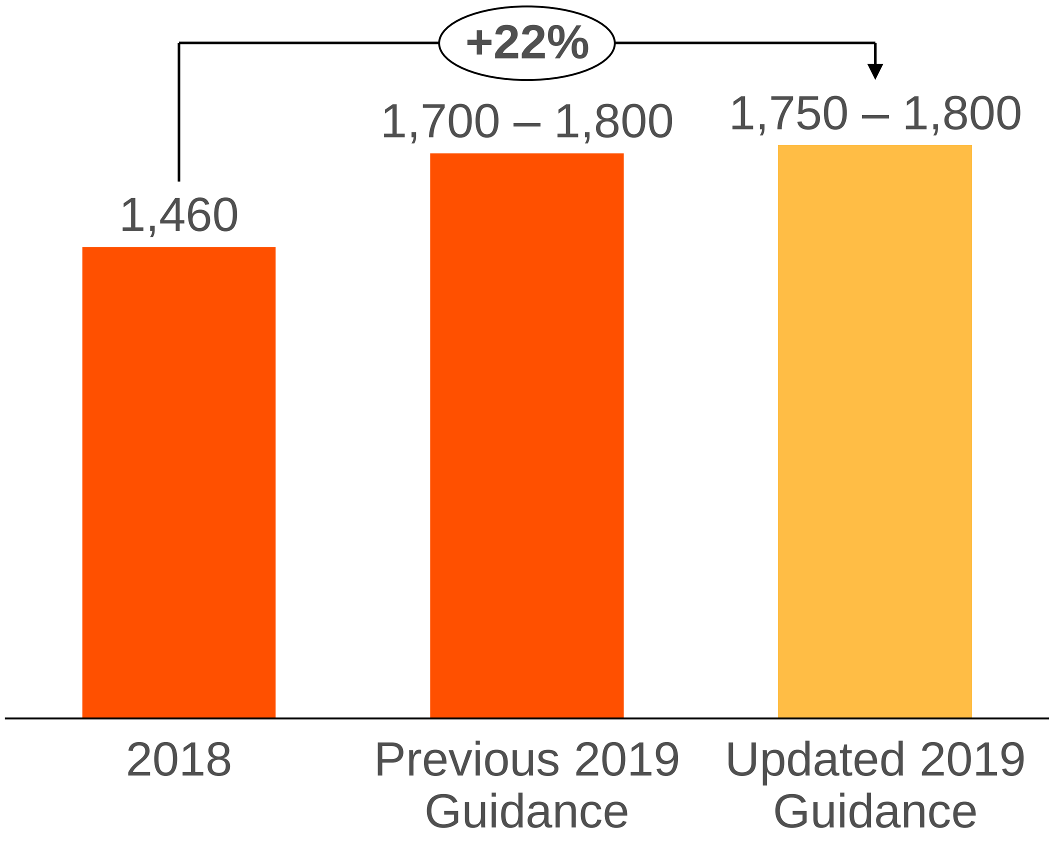
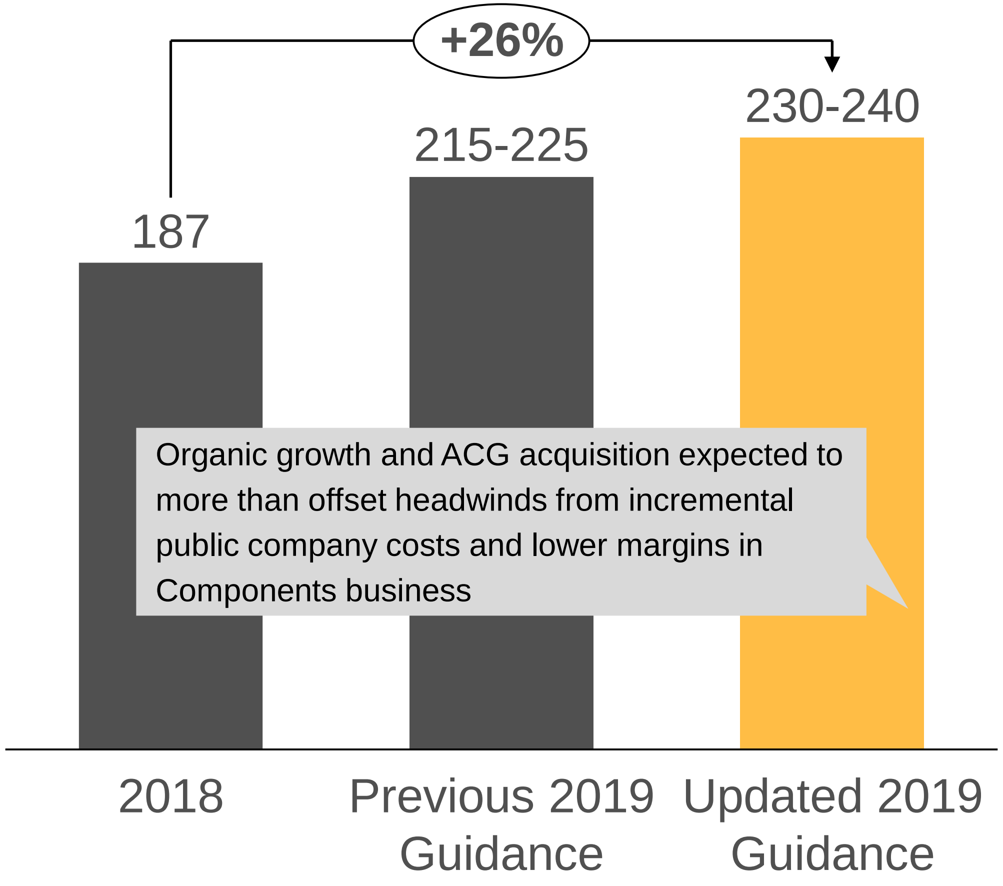
Raising 2019 Guidance

26% Adjusted EBITDA growth expected in 2019 at mid-point of updated guidance range

Full Year Revenues ($M's)



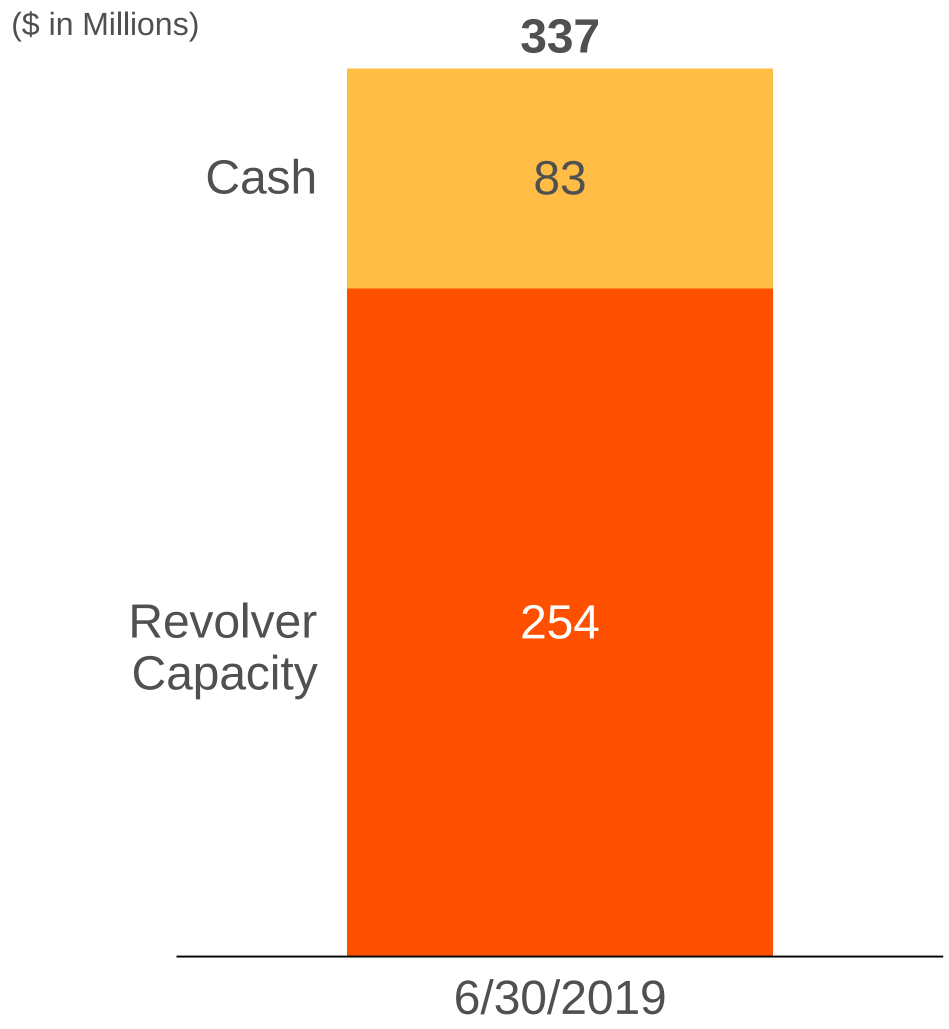
Full Year Adjusted EBITDA ($M's)



Updated guidance as of 8/1/19. See Adjusted EBITDA reconciliation in Appendix.

Strong and liquid balance sheet

Available liquidity of $337M as of June 30, 2019



- No legacy debt inherited at spin; put in place a $400M unsecured revolver that matures in 2023
- Outstanding debt of $108M at June 30th consists primarily of remaining revolver advances used to fund $309M ACG Materials acquisition
- Repaid $80M of revolver advances as of 1Q19, leaving $100M of debt fixed at ~4% for 5 years
- Low leverage with net debt of approximately $25M at June 30th [1]
- Unencumbered balance sheet

[1] Net debt of $24.5M calculated as total debt of $107.8M less cash and cash equivalents of $83.3M as of June 30, 2019.

Capital Allocation Priorities

We continue to follow a balanced approach to capital allocation while being disciplined on acquisitions

Organic investments

- Expect Maintenance Capital Expenditures of $60-65M and Growth Capital Expenditures of additional $10-15M in FY 2019, although timing and size of growth projects are difficult to predict
- All CapEx projects expected to meet high return threshold and compete for available capital

Acquisitions

- We have a number of opportunities in our pipeline, most likely for bolt-on acquisitions to our current platforms
- In 2Q19, closed two small bolt-on acquisitions -- one in our aggregates business and one in our marine components business -- for cash consideration of approximately $23M
- Expect to complete one or more acquisitions during the remainder of 2019

Return of capital to shareholders

- As of 2Q19, repurchased ~$11 million of shares at an average price of $27.87 per share under Company’s $50 million authorization since its approval in December 2018
- Declared quarterly cash dividend of $0.05 per share that was paid in July

Incentive Compensation Plans

Arcosa's incentive plans align compensation to long term shareholder value creation while also driving accountability to the business level

	Short Term Incentive Plan (STI)	Long Term Incentive Plan (LTI)	
Focus	▪ Annual operational and financial targets	▪ 3 year Return on Capital and Earnings growth	
Time Horizon	▪ 1 Year	▪ 3 years	▪ 3 years
Performance Objective	▪ Adjusted EBITDA ▪ Business-specific metrics (e.g., EBITDA, Working Capital, Margin Improvement, SE&A Reduction)	▪ Return on Capital ▪ Cumulative EPS	▪ Share Price
Award Type	▪ Cash	▪ Equity: Performance-Based Restricted Stock Units	▪ Equity: Time-Based Restricted Stock Units

Long-Term Vision for Arcosa

Grow
in attractive markets where we can achieve sustainable competitive advantages

Reduce
the complexity and cyclicality of the overall business

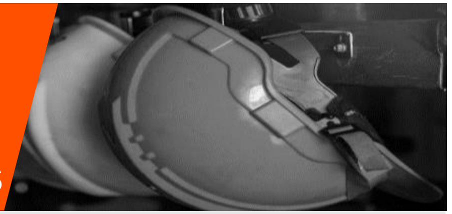
Improve
long-term returns on invested capital

Integrate
Environmental, Social, and Governance initiatives (ESG) into our long-term strategy

ESG Update

We recently completed a Materiality Assessment that identified ESG topics that will be integrated into our long term strategy

Our People & Communities



Employee Health and Safety

Diversity

Talent Management

Community Relations

Our Environment

Energy Management

Air Quality

GHG Emissions

Water and Wastewater Management

Land Management

Our Products

Product Use and Quality

Governance and Business Ethics

Appendix

Construction Products Segment Overview

PRODUCTS

Natural sand, gravel and limestone base

Lightweight aggregates; specialty milled or processed materials

Steel & aluminum trench shoring products and systems

As of 12/31/18:

- Estimated proven and probable aggregate reserves exceeding 300 million tons, excluding ACG
- Projected average reserve life of legacy business of at least 33 years

KEY FIGURES

(LTM 6/30/2019)

$360M

Revenue

22%

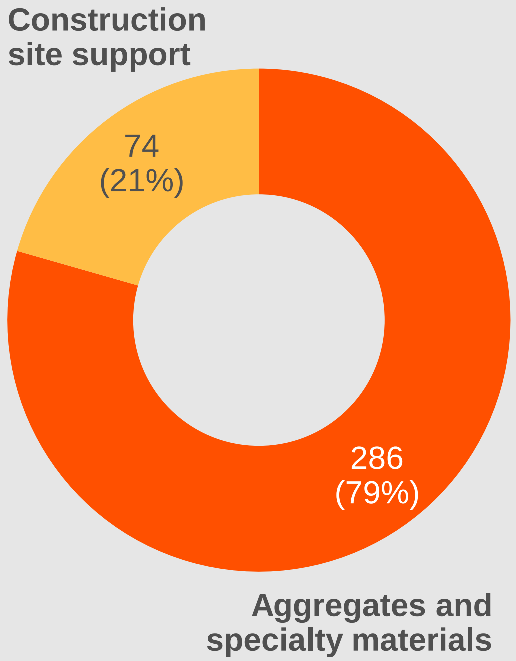
Adjusted Segment EBITDA **Margin**

$30B+

Estimated **annual** market size

REVENUE

by product type ($M)



Note: Aggregates and Specialty Materials grouped as "Construction Aggregates" in Financials. Construction Site Support classified as "Other".
See Adjusted Segment EBITDA reconciliation in Appendix.

Energy Equipment Segment Overview

PRODUCTS

Storage

KEY FIGURES

(LTM 6/30/2019)

$819M

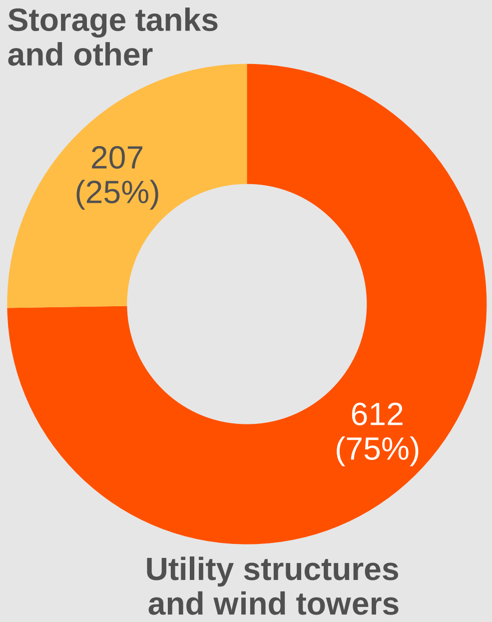
Revenue

13%

Adjusted Segment EBITDA
Margin

REVENUE

by product type ($M)

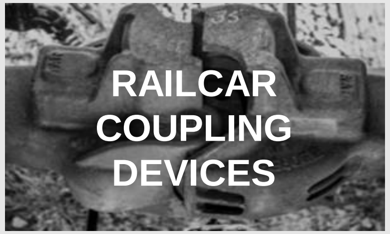


$518M Backlog in Utility Structures and Wind Towers as of 6/30/19

See Adjusted Segment EBITDA reconciliation in Appendix. Adjusted Segment EBITDA includes $2.9M of bad debt recovery recorded in 1Q 2019.

Transportation Products Segment Overview

PRODUCTS



KEY FIGURES

(LTM 6/30/2019)

$423M

Revenue

15%

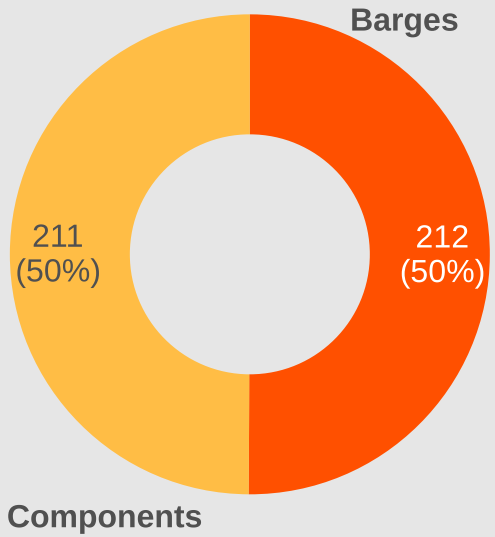
Adjusted Segment EBITDA **Margin**

$5B+

Estimated **annual** market size

REVENUE

by product type ($M)



$350M Backlog in Barges as of 6/30/19

See Adjusted Segment EBITDA reconciliation in Appendix.

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Reconciliation of Consolidated and Combined Adjusted EBITDA

($'s in Millions)
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,		Full Year 2019 Guidance	
	2019	**2018**	**2019**	**2018**	**Low**	**High**
Revenues	**$ 434.1**	$ 353.0	**$ 845.0**	$ 707.4	**$ 1,750.0**	**$ 1,800.0**
Net Income	**31.8**	22.6	**59.5**	44.8	**100.0**	**111.0**
Add:						
Interest expense, net	**1.2**	-	**2.8**	-	**5.0**	**5.0**
Provision (benefit) for income taxes	**9.0**	6.8	**16.9**	14.8	**31.0**	**35.0**
Depreciation, depletion, and amortization expense	**21.7**	15.8	**41.5**	32.9	**92.0**	**87.0**
EBITDA	**$ 63.7**	$ 45.2	**$ 120.7**	$ 92.5	**$ 228.0**	**$ 238.0**
Add:						
Impact of the fair value mark up of acquired inventory	**0.2**	-	**1.6**	-	**2.0**	**2.0**
Other, net (income) expense (1)	**0.3**	1.2	**0.4**	2.2	**-**	**-**
Adjusted EBITDA	**$ 64.2**	$ 46.4	**$ 122.7**	$ 94.7	**$ 230.0**	**$ 240.0**
Adjusted EBITDA Margin	**14.8%**	13.1%	**14.5%**	13.4%	**13.1%**	**13.3%**

(1) Included in Other, net (income) expense was the impact of foreign currency exchange transactions of $0.5 million and $1.2 million for the three months ended June 30, 2019 and 2018, respectively, and $1.0 million and $2.2 million for the six months ended June 30, 2019 and 2018, respectively.

GAAP does not define "Earnings Before Interest, Taxes, Depreciation, Depletion and Amortization" ("EBITDA") and it should not be considered as an alternative to earnings measures defined by GAAP, including net income. We use this metric to assess the operating performance of our consolidated business, as a metric for incentive-based compensation, and as a basis for strategic planning and forecasting as we believe that it closely correlates to long-term shareholder value, and we believe this metric also assists investors in comparing a company's performance on a consistent basis without regard to depreciation, depletion, and amortization, which can vary significantly depending on many factors. We adjust consolidated EBITDA for certain non-routine items ("Adjusted EBITDA") to provide a more consistent comparison of earnings performance from period to period, which we also believe assists investors in comparing a company's performance on a consistent basis. "Adjusted EBITDA Margin" is defined as Adjusted EBITDA divided by Revenues.

Reconciliation of Adjusted Segment EBITDA

($'s in Millions)
(unaudited)

	Three Months Ended June 30, 2019	Three Months Ended June 30, 2018	Six Months Ended June 30, 2019	Six Months Ended June 30, 2018	Last Twelve Months June 30, 2019
Construction Products					
Revenues	$ 115.6	$ 83.9	$ 221.6	$ 154.1	$ 359.8
Operating Profit	17.5	17.6	28.8	30.0	49.2
Add: Depreciation, depletion, and amortization expense	9.0	5.1	17.8	10.2	29.5
Segment EBITDA	26.5	22.7	46.6	40.2	78.7
Add: Impact of the fair value mark up of acquired inventory	-	-	1.4	-	2.2
Adjusted Segment EBITDA	$ 26.5	$ 22.7	$ 48.0	$ 40.2	$ 80.9
Adjusted Segment EBITDA Margin	22.9%	27.1%	21.7%	26.1%	22.5%
Energy Equipment					
Revenues	$ 204.3	$ 178.4	$ 413.4	$ 374.7	$ 818.8
Operating Profit	25.0	8.2	53.2	25.7	56.1
Add: Depreciation and amortization expense	7.3	7.4	14.3	15.2	28.8
Segment EBITDA	32.3	15.6	67.5	40.9	84.9
Add: Impairment Charge	-	-	-	-	23.2
Adjusted Segment EBITDA	$ 32.3	$ 15.6	$ 67.5	$ 40.9	$ 108.1
Adjusted Segment EBITDA Margin	15.8%	8.7%	16.3%	10.9%	13.2%
Transportation Products					
Revenues	$ 115.3	$ 91.5	$ 212.8	$ 180.8	$ 423.4
Operating Profit	12.6	12.7	20.9	21.7	47.6
Add: Depreciation and amortization expense	3.9	3.3	7.7	7.5	15.7
Segment EBITDA	16.5	16.0	28.6	29.2	63.3
Add: Impact of the fair value mark up of acquired inventory	0.2	-	0.2	-	0.2
Adjusted Segment EBITDA	$ 16.7	$ 16.0	$ 28.8	$ 29.2	$ 63.5
Adjusted Segment EBITDA Margin	14.5%	17.5%	13.5%	16.2%	15.0%
Operating Profit - All Other	$ -	$ -	$ -	$ -	$ (0.1)
Operating Profit - Corporate	(12.8)	(7.9)	(23.3)	(15.6)	(39.8)
Eliminations	-	-	-	-	(0.3)
Corporate Depreciation	1.5	-	1.7	-	2.2
Adjusted EBITDA	$ 64.2	$ 46.4	$ 122.7	$ 94.7	$ 214.5

"Segment EBITDA" is defined as segment operating profit plus depreciation, depletion, and amortization. GAAP does not define Segment EBITDA and it should not be considered as an alternative to earnings measures defined by GAAP, including segment operating profit. We use this metric to assess the operating performance of our businesses, as a metric for incentive-based compensation, and as a basis for strategic planning and forecasting as we believe that it closely correlates to long-term shareholder value, and we believe this metric also assists investors in comparing a company's performance on a consistent basis without regard to depreciation, depletion, and amortization, which can vary significantly depending on many factors. We adjust Segment EBITDA for certain non-routine items ("Adjusted Segment EBITDA") to provide a more consistent comparison of earnings performance from period to period, which we also believe assists investors in comparing a company's performance on a consistent basis. "Adjusted Segment EBITDA Margin" is defined as Adjusted Segment EBITDA divided by Revenues.

Adjusted ACG EBITDA reconciliation

($'s in Millions)
(unaudited)

For the Trailing Twelve Months Ended August 31, 2018:

Revenues	**$152.0**
Net Income	**(1.8)**
Add:	
Interest expense	**16.6**
Provision (benefit) for income taxes	**(3.9)**
Depreciation, depletion, and amortization expense	**15.4**
EBITDA	**$26.3**
Add:	
Other Adjustments	**5.7**
Adjusted EBITDA	**$32.0**
Adjusted EBITDA Margin	**21.1%**

"Adjusted ACG EBITDA" is defined as ACG's net income plus interest expense, income taxes, depreciation and amortization, and other one-time or non-recurring expenses, including management fees, debt refinancing fees, and non-recurring professional fees. Adjusted ACG EBITDA is not a calculation based on generally accepted accounting principles. The amounts included in the Adjusted ACG EBITDA calculation, however, are derived from amounts included in the historical statements of operations data. In addition, Adjusted EBITDA should not be considered as an alternative to net income or operating income as an indicator of ACG's operating performance, or as an alternative to operating cash flows as a measure of liquidity. We believe Adjusted ACG EBITDA assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization and other expenses, which can vary significantly depending upon many factors.